



## Your guide to earning a **FREE TRIP** through our Vacation Ambassador Referral Program

Dear Traveler,

I hope you've enjoyed exploring new countries and cultures with us, and that you've shared your stories with friends and family. Nothing is more inspiring than a personal referral—which is why we rely on travelers like you to share the O.A.T. and Grand Circle experience.

In return, both you and new travelers will earn rewards, whether they travel with you or on their own. Within this guide, you'll find everything you need to know to earn your way to a **FREE trip**—and help others discover their passion for travel. See inside for details.

Warm regards,

Alan E. Lewis  
Chairman  
Overseas Adventure Travel •  
Grand Circle Cruise Line • Grand Circle Travel

### Refer and Earn: How it Works

Every new traveler you refer who mentions your name and Customer Number will save \$100 instantly, which can now be combined with any of our limited-time savings. When you refer, you'll earn:

- \$100 each for your first three referrals
- \$500 for your fourth referral
- A **FREE TRIP** or \$4,500 for your eighth referral

And the rewards don't stop there—you'll earn more for every additional referral. It's unlimited! See rewards chart below.

### How You Can Earn **\$5900** (cash or credit)

Number of Travelers Referred	Rewards Earned
1	\$100
2	\$100
3	\$100
4	\$500
5	\$200
6	\$200
7	\$200
8	FREE Trip or \$4500
Total Rewards Earned:	\$5900

If your referrals depart within the same calendar year, you will earn \$500 for your 4th traveler and \$200 each for your 5th–7th travelers. You will earn \$100 each for referrals departing over multiple calendar years. Your free trip (or \$4500 cash) can be earned for referrals departing over multiple calendar years beginning with referrals who departed after 1/1/13. Your referrals will save \$100 on their first trip, which can be combined with any limited-time savings.

**Sign in to My Account to track your referrals  
and select cash or credit for payment**





# Tips and Tools

These handy referral tips will put you on the fast track to earning a **FREE TRIP**

## Hand Out Personalized Referral Cards

Keep Vacation Ambassador referral cards in your wallet or purse like business cards. When you meet people who are interested in traveling, give them a card with your referral information to help them save \$100. Share them in your neighborhood, activity center, country club, book club, workplace, or volunteer group.

## Send Friends and Family on Their Own Trip

You do not need to travel with your friends and family to earn Vacation Ambassador rewards, so you can refer new travelers even if you don't have a trip planned.

## Use the Internet

Share your trip photos or stories on Facebook or a personal travel blog and post your name and Customer Number. You can refer any new traveler, even if you only know them online.

## Share Our Catalogs

Our catalogs are one of the best tools you can use to inspire others to travel with us. Keep your catalogs on your coffee table to show friends when they visit, or bring one with you to pass around at your next social event.



## Share Our Top 10 Adventures for New Travelers

### 1. *Ultimate Africa: Botswana, Zambia & Zimbabwe Safari*

17-days

### 2. *Machu Picchu & the Galápagos*

17-days

### 3. *Morocco Sahara Odyssey*

16-days

### 4. *Safari Serengeti: Tanzania Lodge & Tented Safari*

13-days

### 5. *The Wilderness Beyond: Patagonia, Tierra del Fuego & the Chilean Fjords*

15-days

### 6. *Japan's Cultural Treasures*

15-days

### 7. *Sicily's Ancient Landscapes & Timeless Traditions*

16-days

### 8. *Real Affordable Peru*

11-days

### 9. *Ultimate Galápagos Exploration & Ecuador's Amazon Wilds*

16-days

### 10. *Iberian Voyage: Lisbon to Barcelona*

15-days

“Our favorite way to refer friends is to invite them along on a trip with us. Also, we make photo albums of each trip and show them off to friends. That helps get them interested for sure.”

Eunice & Don Albright

16-time travelers and 17-time Vacation Ambassadors  
Sierra Vista, AZ